

Eutelsat's tooway™ satellite broadband service now available through Croatian Post Office network

Paris, Zagreb, 27 November 2014 – Eutelsat Broadband, the broadband affiliate of Eutelsat Communications (NYSE Euronext: ETL) and its Croatian partner, Intersat Telecom, have signed an agreement with Croatian Post to retail the tooway™ satellite broadband service through the country's nationwide network of post offices.

This new cooperation is set to transform the broadband landscape in Croatia where more than 200,000 residents are still unable to benefit from a quality Internet connection for education, entertainment, communication and e-services. The tooway™ service, provided by Intersat Telecom, is now officially available in Croatian Post offices, with immediate priority given to homes beyond range of terrestrial broadband options.

Tooway™ allows users to quickly and easily connect to the Internet wherever they live and benefit from download speeds of up to 22 Mbps and upload speeds up to 6 Mbps. User equipment, comprising a small dish and satellite modem can be self-installed or by one of Intersat Telecom's installers across Croatia, who have been trained and certified by Eutelsat.

Intersat Telecom is offering tooway™ in Croatia from just 149,99 kn (19,70 €) a month for the entry-level service with 8GB of data. Packages include high monthly data allowances of up to 100GB and unlimited volumes between midnight and 6am.

Jo Kempen, Head of the External Communications Department, Croatian Post, said: *"Our post offices are at the heart of Croatian communities across the country. We are glad that the value and proximity of our distribution network is recognised by our partners. It is a great addition to all the existing services."*

Anastasios Nikoyiannis, Regional Area Manager for Greece and Balkans at Eutelsat Broadband, said: *"Tooway™ can redefine the broadband map in Croatia by quickly extending Internet access to homes countrywide. By working in partnership with the Croatian Post and Intersat Telecom we can take this solution to the doorsteps of users trapped in the Digital Divide."*

Marko Janković, General Manager at Intersat Telecom, said: *"The reach and reputation of Croatian Post, Eutelsat's state-of-the-art broadband solution and our telecom expertise combine to bring a quality and affordable solution to Croatian residents."*

Tooway™ is delivered using Eutelsat's KA-SAT satellite, the first of a new generation of high-capacity satellites. Its revolutionary design enables customers across Europe and the Mediterranean Basin to receive fast broadband services irrespective of their location.

For further information on the tooway™ service, visit: www.tooway.com
www.intersat.hr and www.posta.hr

About Eutelsat Broadband

Eutelsat Broadband is the business unit of Eutelsat Communications (NYSE Euronext Paris: ETL) in charge of providing satellite broadband services to residential and professional markets, as well as to broadcasters, across the whole European continent and the southern rim of the Mediterranean Basin. Its residential product tooway™ is the best in class satellite broadband solution and a unique cost-effective alternative to terrestrial access technologies in unserved and underserved areas, with download speeds up to 22 Mbps and upload speeds up to 6 Mbps. The connectivity needs of corporate customers and telcos are also catered for through the KA-SAT Access product line and its VNO and VPN solutions. Eutelsat Broadband also provides quality IP based satellite news gathering solutions, with its NewsSpotter service. For more information, visit: www.eutelsat.com/en/services/data/eutelsat-broadband.html.

About Intersat Telecom

Intersat Croatian Telecom provider of broadband satellite communications for businesses, public administrations, local governments and end-users. Intersat Telecom has its headquarters in Zagreb, but the company is also active in neighbouring countries and Eastern Europe. Intersat Telecom is supported by expert teams to ensure effective data throughput, maximized network control, and excellent quality of service 24 hours a day, 7 days a week!

For more about Intersat please visit www.intersat.hr

About Croatian Post

Croatian Post is an independent company established in 1999. Its main activity relates to the receipt, development and delivery of postal items on the Croatian territory. In post offices across the country to provide customers not only postage, but also numerous financial services and their disposal and a rich selection of retail assortment. The service fast shipping Croatian Post, hpekspress, is the only such service that is covered by all of Croatia. The development of new services, proactive sales, new product introductions and customer orientation are just some of the characteristics for which the Croatian post today recognized as a company that monitors and develops quality services for current and future needs of its users. I keep listening to the wishes and needs of its customers and employees, and following market trends, the Croatian Post is constantly working to increase the quality of services to not only preserved but also strengthened its position in the market. Croatian post office so the company of large numbers:

- 9.365 employees
- 3.040 counters workers
- 2.855 postmen
- 1.016 post offices
- 795 counters vehicles
- 2.002 motorcycles, 586 bicycles
- 39 million Miles travelled per year
- 150.000 customers a day in the offices
- 500 million in transactions and services annually

For more about Croatian Post please visit www.posta.hr