

OTE selects Eutelsat KA-SAT broadband satellite to extend high-speed Internet availability across Greece

Paris, 21 November 2014 – OTE S.A, the leading telecoms operator in Greece, announces it has selected the KA-SAT satellite operated by Eutelsat Communications (NYSE Euronext Paris: ETL) to deliver its new satellite broadband service to homes across Greece. The OTE Satellite Internet Service, delivering download speeds of up to 22Mbps and upload speeds of up to 6Mbps, will offer services across Greece to users who until now have been unable to reap the benefits of a quality broadband experience.

OTE's new satellite service is available through OTE Group's retail stores (OTE COSMOTE, GERMANOS). The service requires a small satellite dish and modem and operates without the need for a fixed telephone line. Installation of user equipment is carried out by OTE qualified installers. Using the same dish, OTE's satellite-based Internet service can be bundled with its satellite TV service to provide more than 80 digital and 25 HD channels.

Jean-Francois Fenech, General Manager at Eutelsat Broadband, commented: *"We are delighted to take our relationship with OTE Group to a new level by delivering the very best satellite broadband service in Europe, alongside OTE's TV platform that broadcasts from the EUTELSAT 9A satellite, sharing the same orbital position as KA-SAT."*

Hellenic Telecommunications Organization (OTE S.A.) is the largest telecommunications provider in the Greek market, and together with its subsidiaries, forms one of the leading telecom groups in south eastern Europe. OTE is among the five largest listed companies, with respect to capitalisation in the Athens Stock Exchange. The Group offers a full range of products and services, from fixed and mobile telephony and broadband and TV services, to high-speed data communications and leased lines services.

For more information: www.ote.gr/Satellite_Internet

About Eutelsat Communications

Established in 1977, Eutelsat Communications (NYSE Euronext Paris: ETL, ISIN code: FR0010221234) is one of the world's leading and most experienced operators of communications satellites. The company provides capacity on 35 satellites to clients that include broadcasters and broadcasting associations, pay-TV operators, video, data and Internet service providers, enterprises and government agencies. Eutelsat's satellites provide ubiquitous coverage of Europe, the Middle East, Africa, Asia-Pacific and the Americas, enabling video, data, broadband and government communications to be established irrespective of a user's location. Headquartered in Paris, with offices and teleports around the globe, Eutelsat represents a workforce of 1,000 men and women from 32 countries who are experts in their fields and work with clients to deliver the highest quality of service.

For more about Eutelsat please visit www.eutelsat.com

■ **Press**

Vanessa O'Connor

Tel: + 33 1 53 98 37 91

voconnor@eutelsat.com

Marie-Sophie Ecuier

Tel: + 33 1 53 98 37 91

mecuer@eutelsat.com

■ **Investors and analysts**

Joanna Darlington

Tel: +33 1 53 98 35 30

jdarlington@eutelsat.com

Cédric Pugni

Tel: +33 1 53 98 35 30

cpugni@eutelsat.com